

Client Project Case Study:



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| Title of Project: | Revolutionary Building Insulation Products |
| Thomson Bethune's Role: | Capital and Whole Life Cost Consultancy |
| Client Sector: | Manufacturing |
| Client: | Energyflo Construction Technologies Ltd |
| Project Cost: | N/A |
| Location: | Edinburgh |
| Date: | January – March 2010 |

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| Project Scope: | |
| Background to the project: | <p>The development and patent of a range of revolutionary building insulation products (Energyflo cell) that transform building envelopes into a heat exchanger and source of fresh ventilation air.</p> <p>Their application in building projects result in thin envelope constructions (insulation thickness less than 140mm) with U-values below 0.1W/m².K.</p> |
| The value Thomson Bethune added to this project: | <p>Thomson Bethune provided;</p> <ol style="list-style-type: none"> 1. Capital Cost of alternative contemporary building materials for use in comparison with Energyflo's products 2. Whole Life Costs comparing performance of Energyflo products against contemporary materials. <p>This enabled Energyflo to understand how cost effective their product would be against alternative materials. It also enabled Energyflo to compile a marketing strategy to promote their product.</p> |

Contact Thomson Bethune:

If you would like to speak to a member of the Thomson Bethune team, simply call our office or send us an email and a member of the Thomson Bethune team will contact you directly.

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